

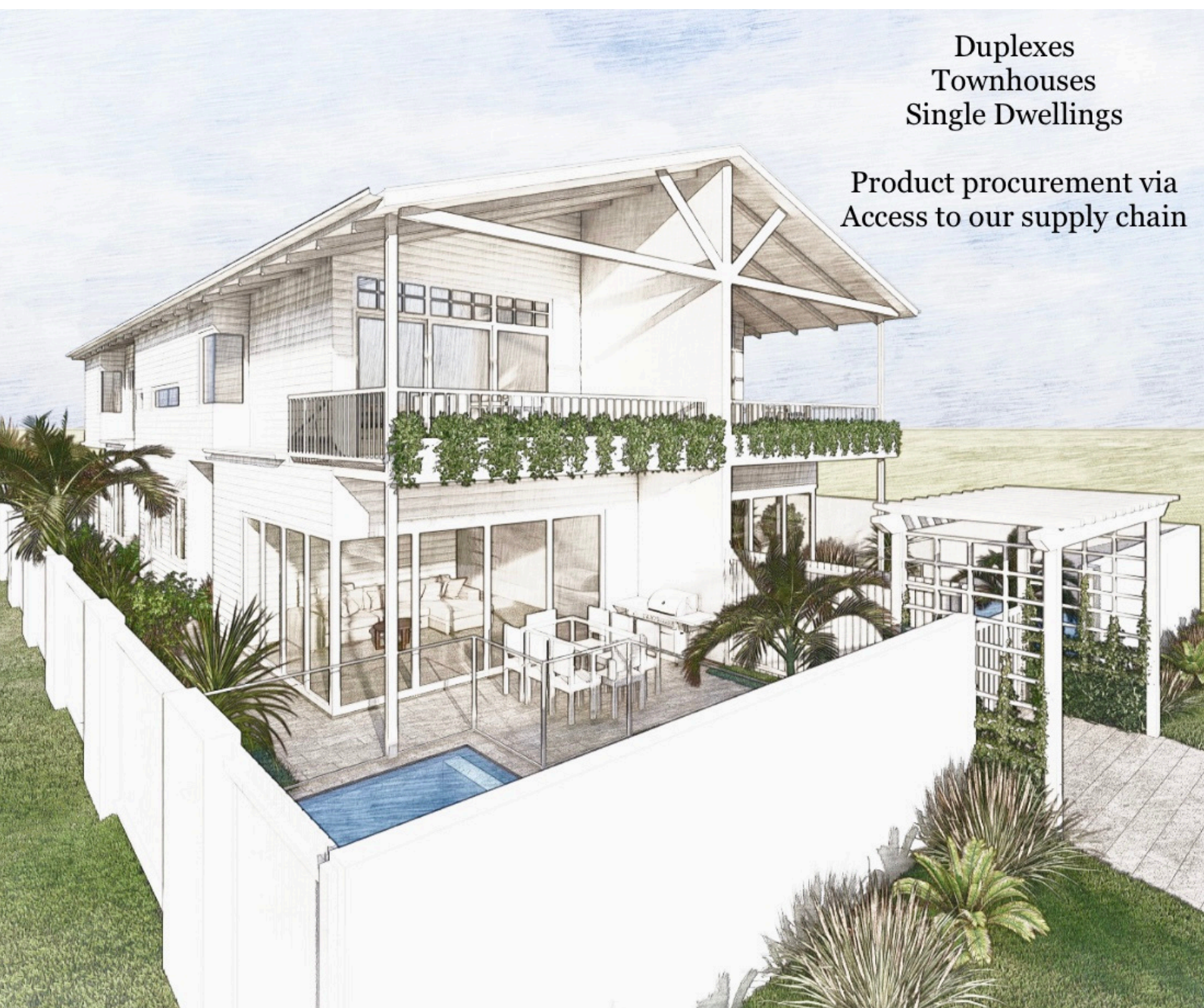
Ship-Your-Reno



Everything you need to know for Construction Specialists....
you've see the video on the website about how we can help you save
on materials... so this is about the detail

Duplexes
Townhouses
Single Dwellings

Product procurement via
Access to our supply chain



About us



Rebecca Hann-Patterson & husband Craig Patterson created Ship-Your-Reno PTY LTD shortly after completing their first renovation as a team in 2013. After bravely sourcing the entire fit-out products from factories in China, others quickly began inquiring 'how they did it', and the business model of Ship-Your-Reno was born.

Rebecca's skills as an entrepreneur was developed during her flying career of 22 years where she was able to discover different products from all over the world. During this time she always pursued side opportunities by identifying 'gaps in the market'. She enjoys the challenge of developing products and taking them to market, securing contracts with the likes of Myers, and newsagents across the country, lead her to developing the benefits of Ship-Your-Reno today.

Her underlying passion for property was always present, even undertaking a couple of renovations herself in the early days!

Keeping building in the family, Craig owns and operates a highly successful Tiling company, Ocean Tiling, on The Sunshine Coast.

SHIP-YOUR-RENO PTY LTD

How does this work?

Damage Issues.... What Happens?

Damage On Delivery

- There is an option to take out Shipping Insurance and can be quoted at the time of shipping as part of your invoice.
- claiming on this policy is subject to it's contents, and can be explained in detail from the freight forwarder.

Issues With Spec

- If your goods arrive and they differ from the spec you have 'signed off on' as part of your invoice before manufacturing , protocol is as follows...
 1. Email the supplier / make a group chat on wechat and invite the supplier and SYR,
 2. upload photos of the issue plus your invoice that states the spec and shows the difference / issue.
 3. The supplier will gather the evidence and negotiate an agreed result / way to move forward to solve the issue. Usually this would involve either replacement or refund.
 4. The result will be according to that factory's policy.
 5. If there are any issues with reaching an outcome, Ship-Your-Reno will become involved until the issue is resolved.

Delivery Timeline Management



As with any project requiring scheduling, it's important to have key dates and work backwards to ensure delivery is on time, so as the progression of the project is not disrupted.

Quoting

We advise getting your 'wish list' quoted in full and deciding which products fit your budget.

Ordering

According to the products which have the longest manufacturing time, start paying deposits to fit your timeline. We advise ordering items including cabinetry and windows & doors first as they have the longest lead time

Shipping

Ensure you have allowed for the time to ship. We would usually factor in at least 3-4 weeks which includes port formalities and delivery.

TIP

Some clients arrange shipping well ahead of their timeline and store to avoid any unforeseeable issues

Estimated Volume & Weight of your shipment	
Estimated Volume & Weight (assembled packing for small unit)	5CBM 1000KGS

Predict when you will receive the	
Lead time (days)	50
Chinese National holidays (days)	5
If we confirm the drawing and deposit within 7 days	
loading day	2024/7/1
shipping days	25
you will get the shipment at jobs	2024/7/26

SHENZHEN SHIP TO BNE(Brisbane)

This is an example of the manufacturing time and delivery schedule added to our supplier's cabinetry quote / invoice

Quality Control & Assurance

On completion of products manufactured, each factory puts their products through a quality control check to ensure your products are

- Made to specification
- Comply with any Australian Code required.

The relationship Ship-Your-Reno has built with the factories who are part of our supply chain, have an understanding of the expectations of product installed in Australia, and strive to deliver standards expected.

- If the product does not pass quality control inspections, they will be remanufactured.
- At this time you will also be sent a file containing photos of the process. You can also request a video call to inspect your goods prior to them being packed.
- There is also an option to engage an outside company to be present during a quality control inspection on request.
- It is at this time upon seeing any issues during the inspection photos or videos, to voice your concerns if any.



Photos of examples of quality control

← Engineered oak plank defects. This will be discarded

Checking the measurement of zero Silica engineered stone benchtop →



what are the payment terms?



Payment is as follows and is made directly to the supplier / factory

- Once you have 'signed off' on the spec / drawings / volume of the product, a deposit is required to start manufacturing .
- The deposit is usually around 40-50% and will be started on the invoice. This may differ slightly from factory to factory.
- When the product is finished being manufactured and you have seen photos of the quality control etc, the remaining balance is payable prior to shipping .

Is there a catalogue to see products & quality?

As a Ship-Your-Reno client you will have access to over 35 trusted suppliers in China.

Catalogues are provided directly by the supplier / factory

Our website has a small example of catalogues you can find under the 'Products' tab. There are also examples of factory warranties

<https://shipyourreno.com.au/products/>

Samples are available prior to becoming a client on request, and also available directly from the supplier once a client. Samples are usually free. Some suppliers will ask for the shipping cost to be paid.

Custom or Off The Shelf?

The majority of products are custom made. Big ticket items like cabinetry, and windows and doors are made to measure. CAD drawings are provided and everything is made according to the clients' specifications

Products like taps can be purchased according to stock availability unless you can meet the MOQ. (Minimum order quantity,) then it is customizable. .

EXAMPLES - Custom

- Cabinetry
- Stone
- Windows & Doors + aluminium cladding
- Engineered Timber flooring
- Entry Doors
- Solid surface products eg Baths+ basins + vanities etc
- mirrors + shower glass
- Natural stone products
- furniture
- Composite decking
- staircases

EXAMPLES... OFF THE SHELF

- taps + mirrors
- vanity basins + sinks
- Tiles
- Vinyl & Hybrid Flooring
- feature wall panels + cladding

Cost Of Shipping

Different Ways to ship & Consolidation

- Products are usually quoted by EXW. This means it is for the cost of the product only in that factory. This is the way most of our suppliers will quote
- There are many other options for quoting, the other used most in this situation will be FOB. This means Free On Board. Our window and door supplier will quote this way and it includes loading of the container, transport of the container to the port, and the port fees and charges in china. For shipments sent by FOB, the remaining costs for shipping are the ocean freight, port Fees and charges in Australia, and delivery costs + GST.
- GST is payable on entry to Australia and is calculated on the value of the goods in your container / shipment.
- Different options to ship will be available depending on the specific requirements of each shipment.
- Once all products are nearing completion the consolidation and shipping process will be triggered by sending an email to us with all your invoices. Our ground team in China will contact and arrange your product suppliers for delivery and loading.
- They will also arrange all the requirement documentation in conjunction with our freight forwarder to enable a hassle free clearance once arrived.

In conclusion...

shipping is calculated once the volume of all your products in known. Only then can an exact cost be quoted. There is more information regarding shipping below.

Costs - China side



Consolidation + port fees & charges + ocean freight

SHIPMENT DETAILS:		POL: Shekou POD: Brisbane		
ETD: 2024/1/27 ETA: 2024/2/20 CTN: 20GP <i>Container Size: 20GP</i>				
ITEMS	Price	Currency	Units	Currency
Truck fee	3500.00	RMB	1	¥3,500.00
Goods Collecting&Loading Fee	2500.00	RMB	1	¥2,500.00
Seal fee	100.00	RMB	1	¥100.00
THC	900.00	RMB	1	¥900.00
Documentation fees	450.00	RMB	1	¥450.00
Customs declaration	300.00	RMB	2	¥600.00
VGM	50.00	RMB	1	¥50.00
Equipment list	55.00	RMB	1	¥55.00
Certificate of origin fee	400.00	RMB	1	¥400.00
Telex release fee	450.00	RMB	1	¥450.00
commodity inspection fee	1200.00	RMB	1	¥1,200.00
SEA Freight	1400.00	USD	1	\$800.00
Total Amount			RMB	¥10,205.00
			USD	\$800.00
TOTAL AMOUNT IN USD				\$2,218.00
BANK INFORMATION				
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AUD\$ 3,382

SHIPMENT DETAILS:		POL: Shekou POD: Brisbane		
ETD: 2024/1/27 ETA: 2024/2/21 CTN: 40HQ <i>Container Size: 40GP</i>				
ITEMS	Price	Currency	Units	Currency
Truck fee	3200.00	RMB	1	¥3,200.00
Goods Collecting&Loading Fee	3200.00	RMB	1	¥3,200.00
Seal fee	100.00	RMB	1	¥100.00
THC	900.00	RMB	1	¥900.00
Documentation fees	450.00	RMB	1	¥450.00
Customs declaration	300.00	RMB	5	¥1,500.00
VGM	50.00	RMB	1	¥50.00
Equipment list	55.00	RMB	1	¥55.00
Certificate of origin fee	400.00	RMB	1	¥400.00
Telex release fee	450.00	RMB	1	¥450.00
commodity inspection fee	1200.00	RMB	2	¥2,400.00
SEA Freight	2800.00	USD	1	\$1,600.00
Total Amount			RMB	¥12,705.00
			USD	\$1,600.00
TOTAL AMOUNT IN USD				\$3,365.00
BANK INFORMATION				
Beneficiary Bank : HSBC Hong Kong				
Bank code : 004				
Bank Address : 1 Queen's Road Central, Hong Kong				

AUD\$ 5,130.91

Costs - Australia



Shipping quotes are only valid for 2 weeks. This is for the purpose of explaining costs.



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EMAIL: ops@gtsaustralia.com.au
WEB: WWW.GTSAUSTRALIA.COM.AU
ABN: 57 098 961 874

SHIP YOUR RENO PRICING

Date: 01-04-2024

Valid to: 15-04-2024

Terms: FOB (No Origin Costs included)

Destination: Brisbane, Sydney & Melbourne

Freight Costs- BNE, SYD & MELB

	<u>20' FCL</u>	<u>40' FCL</u>
Shekou / Yantian	USD\$850.00	USD\$1800.00
Shanghai	USD\$800.00	USD\$1600.00
Ningbo	USD\$850.00	USD\$1800.00
Qingdao	USD\$950.00	USD\$1850.00

Australian Destination Costs

	<u>20' FCL</u>	<u>40' FCL</u>
BNE, SYD & MELB	AUD\$1500.00	AUD\$1750.00

- Includes Destination Port charges, Customs Clearance & Cargo Reporting

Container Unpack Costs – Brisbane ONLY

	<u>20' FCL</u>	<u>40' FCL</u>
	AUD\$400.00	AUD\$650.00

- If Required
- Based on all cargo being palletised
- Additional Costs if any items are not palletised
- If Delivery address is unable to take Container deliveries
- If Container unpack is required – Brisbane Metro Delivery costs, as well as additional Redelivery costs will be incurred. To be quoted on a case by case basis

FCL / Container Delivery Costs – Brisbane ONLY

	<u>20' FCL</u>	<u>40' FCL</u>
Brisbane Metro	AUD\$1040.00	AUD\$1185.00
Greater Brisbane	AUD\$1135.00	AUD\$1290.00
Sunshine Coast	AUD\$1450.00	AUD\$1525.00

- The above costs include all Wharf Infrastructure, Booking Fees, Empty collection & return
- The above costs also include 30% Fuel Surcharge (Subject to Monthly Fluctuations)

Additional Notes / Comments

- Does NOT include any Import Duties or Taxes
- Does Not Include any Marine Insurance
- This quote does NOT include any Aqis / Tailgate Inspections
- Shipping lines provide 2 quotes each month 1st to 14th & 15th to 31st
- The above quote does not include any GST costs
- Container Unpack Costs and Container Delivery costs only relate to Brisbane containers
- Container Unpack Costs and Container Delivery costs for Sydney & Melbourne is P.O.A based on Delivery address location

More info on shipping



All products / containers and other shipments are shipped in the clients name. They are your goods, and are shipped in your company or personal name

multiple projects

Optimizing shipping costs can be achieved by using an unpack and delivery option. This would involve delivery of the container to a warehouse once arrived in port, unpacked and delivered by truck to required destinations. This can be arranged by the freight forwarder on request.

This delivery method may be required should delivery of the whole container to site NOT be possible.



SHIP-YOUR-RENO PTY LTD

What is our involvement

DIY CLIENT OPTION

As a DIY client, whether it be as a single or multiple project client, we are available for guidance throughout the process. We have daily contact with our suppliers, and are informed of progress of your orders.

If you are encountering any difficulties with the suppliers, or products we are available to help and steer you in the right direction, or help clarify detail with a supplier.

If you require further help, time will be charged at an hourly rate.

WHAT WE DONT DO...

We are not a design service, so cannot offer assistance with decisions on spec or choice of product.



Ship-Your-Reno
BUY IT | SHIP IT | SAVE IT

Time to get Cracking!

IF YOU ARE CONSIDERING SOURCING MATERIALS OFFSHORE, THIS IS THE PERFECT OPPORTUNITY TO JUMP RIGHT IN WITHOUT THE NEED FOR MONTHS IF NOT YEARS OF DUE DILIGENCE .

THE YEARLY FEE OF \$5000 + GST REPRESENTS THE BEST VALUE FOR MONEY TO MAKE A DIFFERENCE TO YOUR BOTTOM LINE

A NUMBER OF DEVELOPERS / BUILDERS INITIALLY START WITH PRODUCTS LIKE TILES AND VANITIES AND BASINS AS THEY ARE CONSIDERED LOW RISK ITEMS. LATER PROGRESSING TO ENTIRE FIT OUT PRODUCTS ONCE THEY BECOME CONFIRTABLE WITH THE PROCESS.

Rebecca Hann

FOUNDER & CEO]